

# Alfredo A. Guzmán Saladín

**PARTNER**

**O:** Punta Cana-Bávaro, Santo Domingo,
Casa de Campo-La Romana, Cap Cana
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## Main Practice Areas

Mergers and acquisitions

Project finance

Banking, insurance and securities

Corporate and business Law

Real estate and condominium law

Transportation (Maritime)

## Professional Profile

Assisted Fosun International on the IPO of their Tourism Development for US$700 million in the Hong Kong Stock Exchange

Has handled multiple high-value real estate transactions at Casa de Campo Resort.

Lead attorney in the debt restructuring of a high-end hotel holding, Punta Cana.

Assisted clients on matters related to public and private security offerings as well as in the registration of local commodity exchanges.

Assisted in the amendment and execution of multimillion-dollar liens and mortgages registered against high-end real estate in Casa de Campo on behalf of large US national banks and mortgage processors.

Counsel to a major shipyard and yacht distributor on maritime and commercial law (mortgages and executions, contracts, distribution and warranty agreements).

Quoted by The New York Times (2014, 2016) on real estate law and tax matters

## Publications

- The Real Estate Law Review, The Law Reviews, United Kingdom, 2019.
- Real Estate – Dominican Republic Questionnaire (co-author), LatinLawyer Reference, 2018.
- M&A in the Dominican Republic (co-author), Lexology Navigator, 2018.
- Secured Lending (co-author), Lexology Navigator, 2016.
- Real Estate Law Guide (co-author), Getting the Deal Through, U.K., 2015, 2016, 2017, 2018, 2019.
- Project Finance Law Guide (co-author), Getting the Deal Through, U.K., 2015, 2016, 2017, 2018.
- The functioning of limited liability companies, Pontificia Universidad Madre y Maestra, Dominican Republic, 2009.
- Corporate practice models (co-author), the only current book on company forms published in the Dominican Republic.
- Contributed in the preparation of the national mercantile registry regulations during the transition to the current Company Law in the Dominican Republic.

## Education

- Rochester Institute of Technology (R.I.T.), MBA, 2007.
- Pontificia Universidad Católica Madre y Maestra (PUCMM) LL.B., *summa cum laude*, 2006.

## Recognitions and Memberships

- Ranked as a recommended lawyer in The Legal 500 Latin America survey.
- Dominican Bar Association.
- American Bar Association.

## Languages

Spanish

English

French

Portuguese